

Norway-Lithuania: IT Partnership Code March 2, 2021

Lithuania is rapidly growing as a center of excellence in IT solutions. With the largest ICT industry in the Baltic States, quality and well-developed infrastructure, the pool of ambitious young talents, and promising tech companies Lithuanian ICT industry has an outstanding potential both for local as well as foreign expanding businesses.

As Norway is one of the major export destinations for the Lithuanian ICT sector, we can't underestimate the importance and the potential of the Norwegian ICT market to Lithuanian companies in the coming years.

The Embassy of the Republic of Lithuania to the Kingdom of Norway, Norwegian-Lithuanian Chamber of Commerce (NLCC), and Lithuanian-Norwegian Chamber of Commerce (LNCC) by partnering with **governmental agency Enterprise Lithuania** is organizing a webinar "Norway-Lithuania: IT Partnership Code" which aims to identify the areas of common interest Lithuanian and Norwegian companies and provide guidelines for mutually beneficial cooperation.

Join us virtually on 2 March at 11:00 am Lithuanian time to get expert insights on:

- o Norwegian IT ecosystem, its main actors, and priority areas of activity;
- o How outsourcing is being implemented on the supply and demand side;
- o The potential of Norwegian public procurement;
- o The difference between working in a Norwegian and Lithuanian environment when talking about business communication in the field of IT.

11:00 – 11:10	Welcome Remarks	H.E. Jonas Paslauskas Lithuanian Ambassador to Norway
11:10 – 11:20	Bilateral economic cooperation	Darius Budrys Lithuanian Commercial Attaché in Norway
11:20 – 11:40	Offshoring 2.0 the way to business in Norway	Per Morten Hoff Former Secretary General of ICT-Norway for 27 years
11:40 – 12:00	How to work with Norwegian partners	Espen Wøien Senior Vice President - Software Development at Kongsberg Digital Kęstutis Tomkevičius Bouvet ASA
12:00 – 12:10	Norwegian public procurement in IT	Alexander van der Velde Partner, Inventura AS
12:10 – 12:20	Business culture in Norway and Lithuania	Tor Alm Honorary Consul of Lithuania in Stavanger
12:20 – 13:00	Q & A session	

Event moderator – Stein Ove Sektan, Managing Director at SuperOffice UAB, Chairman of Norwegian-Lithuanian Chamber of Commerce.

Event Language: English

Registration: The event is free to join but registration is required. Please follow the registration procedure on this link [here](#).

COMPANY PROFILES:

IKT Norge is an independent interest organization that works to strengthen the overall framework conditions for the digital business community.

Our members are large and small companies from various industries across the country, with a common position in technology and digital solutions.

KONGSBERG Digital, a subsidiary of KONGSBERG, is a provider of next-generation software and digital solutions, to customers within maritime, oil and gas, and renewables and utilities. The company consists of more than 500 software experts with leading competence within the internet of things, smart data, artificial intelligence, maritime simulation, automation and autonomous operations. Kongsberg Digital is the group-wide center of digital expertise for KONGSBERG, an international, knowledge-based group delivering high-technology systems and solutions to clients within the oil and gas industry, merchant marine, defense and aerospace. Net income: 629 m Norwegian krone (2019), number of employees: 241.

Bouvet ASA is a Norway-based consultancy company. The Company provides services in the fields of information technology (IT), digital communication and enterprise management. Its clients include large and financially sound enterprises and organizations with high credit ratings. Net income: 2,1 bn Norwegian krone (2019), number of employees: 1557.

Inventura AS one of the largest consulting firms in Norway specializing in public procurement and optimization of procurement-driven value chains. Net income: 110,000,000 Norwegian krone (2019), number of employees: 77.